

# OWNERSHIP MINDSET PROGRAM FOR MANAGERS

## YOUR COMPANY MANAGERS

Do you have managers that are successfully working on the “product” or their “position” but lack the skills to: Effectively manage their employees develop solutions on their own, build relationships with key stakeholders within the organization and create ownership in their position?

## OWNERS NEED MANAGERS WHO:

- Manage their employees by delegating and communicating priorities.
- Develop thought out solutions to problems when they arise.
- Take responsibility for their development.
- Know how to respectfully engage with their employees when there is a problem in a professional manner.
- Schedule their time effectively by planning ahead and taking care of the “important” items on their calendar FIRST.
- Talks openly with their bosses about their issues, their suggested solutions, and how they need help.
- Values feedback from their boss knowing it is for the betterment of them and their growth.



## RESULTS FROM OUR PROGRAM:

- Managers who take “ownership” for themselves, their teams, and their results.
- Managers who intentionally develop and practice skills to level up to the Professional Manager they want to become.
- Managers who know how to hold “crucial conversations” effectively where both the manager and employee are heard.
- Managers who create “agreements” to get things delegated and completed in a timely manner.
- Managers who know how to manage their time and energy to complete their job responsibilities when expected.
- Managers who know how to “listen” to their employees, bosses and co-workers so they can serve them at a higher level.

## HOW IT'S DONE THROUGH THE SIX CORE COMPETENCIES:

- 1 Reinvention of Oneself
- 2 Professional Self Defined
- 3 Effective Communication
- 4 Delegation Through Agreements
- 5 Time/Energy Management
- 6 Art of Listening

By keeping it **COMPANY** focused, we are able to:

- Dive right into the challenges your Managers are having because it is relevant to the entire group.
- Make an impact on day one because our work is interactive, and individuals learn from others.
- Add customized curriculum to CORE learnings based on the group's areas of weakness.
- Offer the opportunity to not only "Coach" in a group environment but 1:1 to truly create an individual impact.
- Target specific areas of "improvement" that the Owner/Leader identifies for each Manager.
- Engage the Manager on their specific goals and objectives for the training, creating BUY-IN and lasting results.

**Our program is UNIQUE because it only includes YOUR EMPLOYEES.**

## Program Structure

- Program duration: 3 months
- Kickoff (45-Minutes) goal-setting session with EACH MANAGER and their Boss
- (6) 90-minute Zoom group sessions
- (3) 60-minute One-on-One Executive Coaching calls per manager
- All audios, books, videos included

**Reach Out to Us for Program Detail and the Steps to Get Started**



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